

The Application Usage and Risk Report

An Analysis of End User Application Trends in the Enterprise

9th Edition, June 2012

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Executive Summary

The Application Usage and Risk Report (9th Edition, June 2012) from Palo Alto Networks provides a global view into enterprise application usage by summarizing network traffic assessments conducted in 2,036 organizations worldwide between November 2011 and May 2012.

The application usage patterns observed on today's networks showed a significant increase in what could be described as personal application use. Streaming media usage bandwidth consumption crossed into the double digits and in doing so, becomes an even more serious threat to bandwidth sensitive business applications. When combined with double digit bandwidth consumption of filesharing, the amount of bandwidth consumed by these was measured at 30%. Viewed in terms of budget dollars, nearly a third of every dollar spent on bandwidth is for either streaming video or filesharing – a large portion of which is likely to be personal use. Figure 1 shows the top five application categories based on the percentage of total bandwidth consumed and the three top applications within each category.

The social networking market continues to define and segment itself as evidenced by the rapid emergence of Pinterest and the relatively sudden uptick in the use of Tumblr, both of which allow users to express themselves in new ways.

Key findings include:

Streaming video bandwidth consumption triples to 13%.

The bandwidth consumed by streaming video tripled to 13% of total bandwidth consumed and now represents a more significant

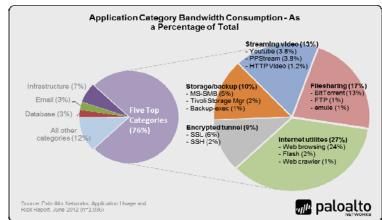


Figure 1: Top five categories and applications based on percentage of bandwidth consumed.

infrastructure challenge to organizations.

P2P filesharing bandwidth consumption skyrockets 700%.

P2P filesharing bandwidth consumption jumped to 14% of overall bandwidth observed, crushing all other application categories. Browser-based filesharing held steady at roughly 1% of overall bandwidth.

Social networking continues to define itself.

Two new social networking applications, Tumblr and Pinterest both gained traction in terms of frequency and volume of use despite the dominance that both Facebook and Twitter exhibit. These new applications confirm that social networking, as a category is continuing to define itself.

The traffic analyzed in this report is collected as part of the Palo Alto Networks customer evaluation methodology where a Palo Alto Networks next-generation firewall is deployed to monitor and analyze network application traffic. At the end of the evaluation period, a report is delivered to the customer that provides unprecedented insight into their network traffic, detailing the applications that were found, and their corresponding risks. The traffic patterns observed during the evaluation are then anonymously summarized in the semi-annual Application Usage and Risk Report.



Demographics

The latest edition of the Application Usage and Risk Report summarizes 2,036 traffic assessments performed worldwide. The distribution of the participating organizations is distributed fairly equally across three geographic regions: Americas, Mexico, Canada, Asia Pacific/Japan and Europe. The findings within this report will focus solely on the global view of application traffic with any regional specific variations in usage patterns discussed separately.

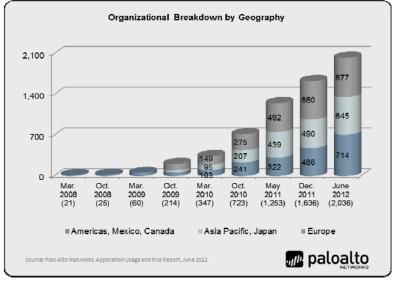


Figure 2: Geographic distribution of participating organizations.

With browser-based filesharing and social networking dominating the news conversations lately, one would think all the traffic is traversing tcp/80 in the form of web browsing. Nothing could be further from the truth. Traffic traverses all ports, all the time, regardless of whether or not it is browser-based, client-server or peer-to-peer. In the previous Application Usage and Risk report, a discussion of which ports applications use and how much bandwidth is traversing those ports was introduced. The goal was to elevate the discussion to consider more than just port 80. The reason is quite simple – if a security practitioner focuses only on port 80, then they are effectively protecting the front door, while leaving the side and back door unlocked.

The 1,280 applications and associated bandwidth were broken into four groups based on the default port they use:

- Applications that use tcp/80 only.
- Applications that use tcp/443 or tcp/443 and tcp/80.
- Applications that do not use tcp/80 at all
- Applications that are dynamic (hop ports) or use a range of high number/non-standard ports.

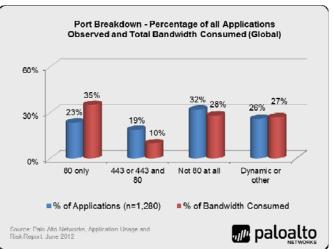


Figure 3: Port group analysis by application and bandwidth.

As with the previous report, a significant portion of the applications and the bandwidth are NOT using port 80 and

must be included in the security policy discussions. In this report, where appropriate the findings will include a discussion about which port the applications use as a means of re-enforcing the fact that applications have evolved to the point where any application is capable of traversing any port.



Streaming Media Bandwidth Consumption Triples

When asked why the network is slow, one of the most common replies has been to blame congestion due to streaming media and photo applications. Historically, the data has indicated that the bandwidth consumption, relative to other application categories, is insignificant enough to dispute that statement.

Not anymore.

The analysis showed that video streaming application bandwidth consumption more than tripled to 13% of the overall bandwidth observed. For comparison, the previous report published in December 2011 showed that the streaming video bandwidth consumption was only 4% of total – as shown in Figure 4.

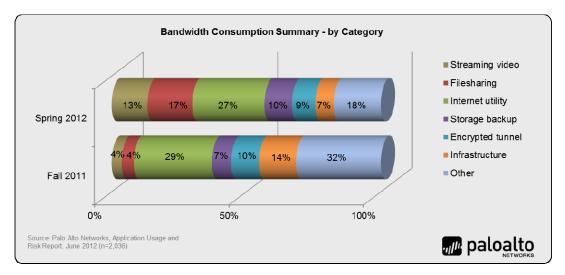


Figure 4: Application category bandwidth consumption summary.

With a 300% increase in bandwidth consumed, the immediate reaction is to look for a significant event of one form or another such as a World Cup Soccer tournament or perhaps the Olympics, but in this time period there were no significant streaming video events (like the upcoming Olympics) that could explain the increase.

Within the applications found across each geographical region, the top 3-5 applications consumed the bulk of the bandwidth with YouTube being the most significant contributor to the bandwidth consumption in two of the four regions.

- Japan: YouTube consumed the most bandwidth with two local streaming applications, Nico Nico Douga (Smile Video) and Yahoo Douga (Yahoo Video) as the next two most heavily used.
- APAC: the most significant consumer of bandwidth is PPStream (PPS) while YouTube and Qvod rounded out the top three video applications.
- In the Americas, YouTube, Netflix and generic HTTP video were the top three consumers of bandwidth.
- In EMEA, YouTube, HTTP Video and RTMP (Real Time Messaging Protocol, used to stream video to Flash Player) were the most heavily used.



Interestingly, the amount of YouTube uploading, identified separately from YouTube, is nearly immeasurable indicating that the usage is indeed "watching". Figure 5 shows the top 10 streaming video applications and the percentage of the total bandwidth they are consuming.

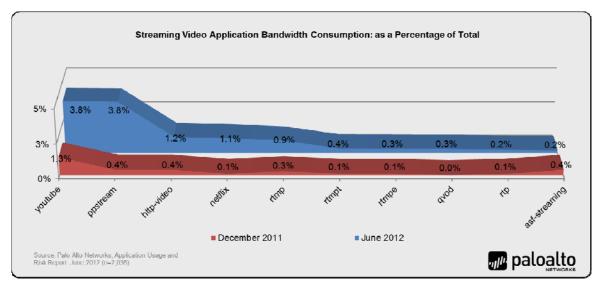


Figure 5: Streaming video application bandwidth consumption comparison.

While both YouTube and PPS increased in usage, so too did many of the other applications within this group, implying that the increase in bandwidth consumed is primarily the result of an overall increase in use.

- Out of the 115 different streaming video and photo applications currently identified by Palo Alto Networks, 107 variants were found in use during the six month period, which is the second highest number of applications behind filesharing at 140.
- At least one streaming video or photo application was detected on 97% of the participating organizations.
- An average of 34 different streaming video or photo applications were found on each network, making these applications the most common type found and lending support behind the argument that the majority of the traffic is end-user oriented (personal use).

Regardless of where the increase originated, these applications represent a range of security and business risks for all organizations.

Streaming Video Business Risks

While at work, everyone will take some personal time to take care of daily requirements that life brings; a conference call with the teacher, a follow-up call with the doctor, a comfort-call to an upset child. In most organizations, some level of personal time is tolerated and yes, even the occasional cat video on YouTube is often times tolerated. However, when 13 out of every 100 kilo, mega or gigabyte is being consumed by streaming video – either personal and work-related, the management tolerance level may be exceeded.



- **Business continuity risks:** there are two factors to take into consideration—the first is the impact on specific business applications that may cause unacceptable performance. The second consideration is the overall impact made to the network and the frustration a business application end-user may ultimately experience due to bandwidth starvation imposed by streaming video.
- **Operational costs:** the most obvious impact caused by the increase in streaming video is the need to either buy more bandwidth, or buy a set of tools to exert greater bandwidth control. The less obvious impact is the cost involved in addressing any security risks associated with the use of streaming video applications: (e.g., rebuilding servers or networks following a security incident involving an exploit or virus).
- **Productivity costs:** it is impossible to determine the breakdown of work vs. personal use for this group of applications but with 107 different application found, it is safe to say that there is a significant amount of personal use occurring. For example, PPStream, Hulu Networks and Netflix focus exclusively on entertainment broadcast- not marketing, education, or training. Stated more directly, at 13% of the total bandwidth, there is a significant amount of personal video watching going on that may become a productivity challenge.

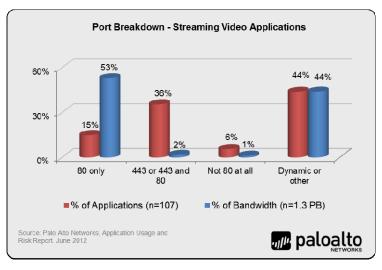


Figure 6: Streaming video application and bandwidth summary by port group.

As the image shows, the bulk of the bandwidth is either tcp/80, or tcp80 "plus" meaning an additional range of ports (see page 4 for port group definitions) or the application is dynamic (can hop ports).

Streaming Video Security Risks

The security risks associated with streaming video can be loosely categorized as either indirect and direct. An indirect security risk might be the use of the video as bait to entice the unsuspecting user into clicking to watch the funny cat video but behind the scenes, the user is unknowingly downloading a piece of malware. The risk of videos as bait is more significant than ever before because of the elevated levels of trust that social networking has established. For example, when a good friend forwards a video link, how many users will think twice before clicking to watch? Very few. Cyber criminals know this and take full advantage of it in a process commonly referred to as likejacking.



In short, likejacking is a form of social media spam where you are sent a video and encouraged to "Like" it, which in turn posts a notice automatically to your wall saying you "Like" it. Your friends see it, and they too "Like" it and the scam goes viral. In this <u>PCWorld article</u>, by Dan Tynan, one such likejacking scam lead to a request for personal information and potentially, a malware download.

The direct security risks are the specific threats or vulnerabilities associated with the application. In the case of YouTube, it is being delivered by Google over HTTP to the browser. The security risks are going to be associated with the media players, or in downloading the whole video file that may have a virus embedded.

With the browser as the receiver of the video, the risks expand to include XSS attacks and HTML injections over time, but the risks in the players and the browser will exist even if no video is being watched.

P2P Streaming and Unknown Malware

When the underlying technology is P2P-based and used in a less controlled environment, the application and unsuspecting users are more susceptible to infection. The reason for this is that P2P allows a botnet to survive even if its command and control servers are taken down or compromised. Recently, Palo Alto Networks WildFire observed the use of the P2P-based streaming video application Qvod being used to enable malware communications, or as the starting point for new customized P2P protocols.

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Image 1: Unknown traffic log analysis exposes malware using Qvod to communicate outside of the network.

Image 1 shows how the initially unknown malware was targeting a wide-range of ports as a means of traversing the firewall. The image also highlights the critical requirement for identifying and controlling, in a systematic manner, unknown tcp and udp traffic.



P2P Filesharing Bandwidth Consumption Increases 700%

In recent months, at least three new browser-based filesharing applications were announced. Google Drive was brought to market with significant fanfare; Facebook announced a filesharing feature that would be made available to Facebook groups (initially); and Citrix introduced its ShareFile service. These new applications enter into what is already a very crowded market of at least 70 different filesharing variants, renewing concerns over privacy and security.

While the news and excitement over new browser-based filesharing applications runs its course, P2P filesharing quietly continues to be used across all manner of organizations, despite efforts to control it. The analysis shows that P2P filesharing bandwidth consumption jumped to 14% of overall bandwidth observed, up from 2% in the previous report. For comparison, browser-based filesharing held steady at roughly 1% of overall bandwidth.

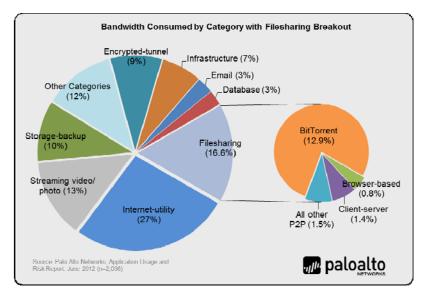


Figure 7: Filesharing bandwidth consumption summary – by underlying technology.

As with the streaming media figures, the question that immediately comes to mind is "Why the sudden increase in P2P bandwidth consumption?" The volume of application variants (only 38) and the frequency of use (78%) are significantly lower compared to streaming video discussed earlier. The increase in P2P is merely a dramatic spike in usage, not tied to any one particular event or application.

- Out of 38 variants found during the six month period, at least one P2P application was detected on 78% of the participating organizations. On average, 7 different P2P applications were found on each network.
- Geographically, there is less variation than observed in the streaming video category, because the same applications are used heavily in all parts of the world. In all four regions, BitTorrent was the most heavily used worldwide. Table 1 shows the top 3 P2P applications across all regions with the percentage of total bandwidth consumed.

Americas	APAC	EMEA	Japan
BitTorrent (1%)	BitTorrent (10.9%)	BitTorrent (1%)	BitTorrent (0.1%)
eMule (0.4%)	eMule (1.1%)	eMule (0.04%)	Ares (0.01%)
Azureus (0.1%)	Xunlei (0.2%)	Ares (0.01%)	eMule (0.001%)

Table 1: Top P2P applications per geography with percentage of total bandwidth consumed.



Business and Security Risks Both Old and New

P2P filesharing risks are well known. The most well-known risk is the loss of data through improper use. Breaches in the millions of records have occurred in the past and there was the well documented incident where blueprints of MarineOne, United States President Obama's helicopter were found on a P2P network. The risk of data loss remains significant as evidenced by the February 2012 notice sent by the FTC to more 100 organizations of all types informing them that their confidential data was floating around on P2P filesharing networks and that it was their responsibility to exert control over that data. From the warning sent to the violators:

"The notices went to both private and public entities, including schools and local governments, and the entities contacted ranged in size from businesses with as few as eight employees to publicly held corporations employing tens of thousands."

In addition to data loss, copyright infringement risks are ever present with significant fines being levied against violators. Higher education institutions are constantly battling to control P2P, spending countless hours and dollars responding to RIAA warning letters.

In terms of security threats to the network, what's old is new. The distributed nature of P2P is a fundamental part of the technology works, and also underlies what makes it so risky. Because files can be uploaded to a P2P network and distributed to a tracker anonymously, the use of P2P poses significant moral hazard, as it provides a convenient and risk free method to distribute malware to a large user population anonymously.

A newer form of security threat is the use of commercial P2P networks as a means of botnet command and control – the Mariposa botnet was the first example and more recently, the TDL-4 botnet. Two other examples of the use of proprietary P2P include Waledac, and the Zeus/Spyeye botnets. The use of a commercial or proprietary P2P network for botnet command and control makes perfect sense to the cybercriminal. Like the many-headed Hydra from Greek mythology, whose head can never be severed, so too will a P2P network always live.

Browser-based Filesharing Maintains Popularity

P2P filesharing may be the dominant choice for sharing large files, however, browser-based filesharing is significantly more popular in terms of frequency of use and the number of variants found.

- Out of the 140 filesharing applications found, 71 of them are browser-based, 38 are P2P and the remainder are client-server.
- At least one browser-based filesharing application was detected on 89% of the participating networks.
- An average of 13 different browser-based filesharing applications were found on each network.

The business and security risks that surround browser-based filesharing are well known, with new concerns arising as popularity and usage increases. Data loss, purposeful or not, and copyright violations are the most common business risks. As more of these offerings add premium services like autosynch, the risks of data loss will only increase.

With the recent filesharing announcements from Facebook and Google, the terms-of-service and who owns the data have become cause for concern both for individuals and for organizations. The concern arises primarily from two angles. First, the byzantine language used in the terms of service is such that few outside of the legal profession understand what they are reading and second, the fact that both Facebook and Google admittedly analyze the content stored in their services for marketing purposes, making organizations rightfully concerned about employees using these applications.



From a security risk perspective, browser-based filesharing applications are rapidly becoming associated with malware and cybercrime, much like FTP and P2P already have. For those browser-based variants that are searchable and accessible by all, and posted anonymously, users can easily be infected – just as they are on P2P networks and on FTP sites. The free and anonymous nature of the application – sign up with an email – make them easy for cybercriminals to use as part of their malware distribution infrastructure.

With Google, Facebook and Citrix all announcing browser-based filesharing alternatives, on top of the other 70 or so existing offerings, this group of applications shows no signs of going away or slowing down. However, with so many variants there will no doubt be some additional segment refinement and use case definition as they all struggle to compete and survive.

Where Did The Megaupload Traffic Go?

On January 19th 2012, Megaupload was shut down by the United States Department of Justice. Until that time, Megaupload was found on around 60% of the participating organizations' networks and it regularly consumed as much as 32% of the <u>browser-based filesharing</u> bandwidth (as opposed to total bandwidth). Megaupload was used primarily as a source for entertainment (movies, games, etc) or software programs (freeware, shareware), as opposed to productivity or work-related use. Once Megaupload was shut down, the question became, where did the Megaupload traffic go?

Based on a shift in bandwidth consumed before and after the Megaupload takedown, it would appear that Putlocker, Rapidshare and Fileserve each benefitted from the demise of Megaupload. Putlocker showed a significant increase in frequency of use, moving from 5% to 32%. The two datasets in Figure 8 represent 80% and 85% of the browser-based filesharing bandwidth respectively. The remaining 61 variants consumed the other 20%

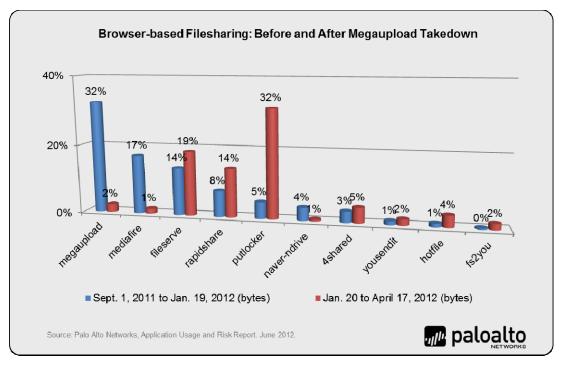


Figure 8: Browser-based filesharing application bandwidth consumption before and after Megaupload.



Which Ports Do Filesharing Applications Really Use?

All applications within the Palo Alto Networks database include underlying technology (browserbased, peer-to-peer, etc) as well as which ports the applications use. These data points are crucial to helping an administrator learn more about the applications traversing the network as a means of ultimately enabling or blocking them, depending on which is appropriate. The 140 filesharing and file transfer applications were broken down into four port groupings defined as:

- Applications that use tcp/80 only no other ports are used. As expected, the bulk of the applications in this group are browser-based. Putlocker, Depositfiles and Docstoc are three browser-based examples of the applications found in this group.
- Applications that use tcp/443 or tcp/443 and tcp/80. Applications within this group use both tcp/80 and/or tcp/443. RapidShare, 4Shared and YouSendIt! are three of the browser-based filesharing application examples while Sugarsync and Microsoft Live Mesh represent two of the client-server based examples.
- Applications that do not use tcp/80 at all. All of these applications are either client-server (FTP, TFTP) or peer-to-peer. The peer-to-peer applications in this group are using a range of ports and include Ares, DirectConnect and Kazaa.
- Applications that are dynamic (hop ports), or use a range of high numbered ports. As expected, this group of applications is primarily peer-to-peer and includes BitTorrent, eMule and Xunlei. The browser-based examples within this group include Fileserve, Filesonic, and Mediafire. As a user accessibility and firewall evasion feature, port hopping (aka, dynamic) has historically been used in either client-server or peer-to-peer applications. The use of port hopping in browser-based applications reaffirms how significantly applications have evolved.

	Underlying Application Technology				
Port Group	Browser-based	Client-server	Peer-to-peer		
80 only	35	2	0		
443 only, or 443 and 80	27	12	3		
Not 80 at all	0	5	12		
Dynamic or other	9	12	23		

Table 2: Underlying technology and default port break down for filesharing applications.

The table above summarizes the port groups while Figure

8 displays the bandwidth consumption based on the ports, as opposed to the underlying technology. The value of looking at the filesharing bandwidth from a port group perspective is that it shows that nearly all of the filesharing bandwidth (14.6%) is capable of evading typical port-based controls by intelligently hopping from port-to-port.



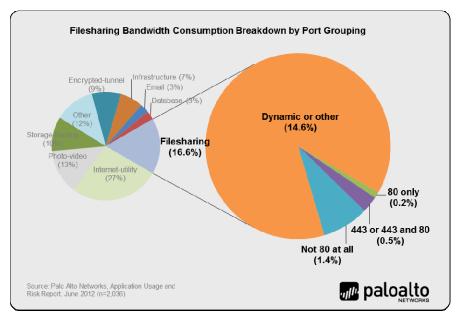


Figure 9: Filesharing/file transfer application bandwidth consumption breakdown – by port group.

Social Networking: New Ways to Express Yourself

To use a social networking applications means that a user has to talk about themselves with friends, family and acquaintances – casual or otherwise – at some level. Otherwise, the conversations will be very one-sided. The data shows that Facebook and Twitter, to no ones' surprise, showed consistency in the market lead. Additionally, the data continues to support the assertion that most of the traffic is still voyeuristic – meaning users are doing more browsing than posting – based on the amount of bandwidth consumed.

However, as Facebook executes their public offering, new social networking applications are consuming more <u>social networking</u> bandwidth (as opposed to total) than many other pre-existing social networking applications.

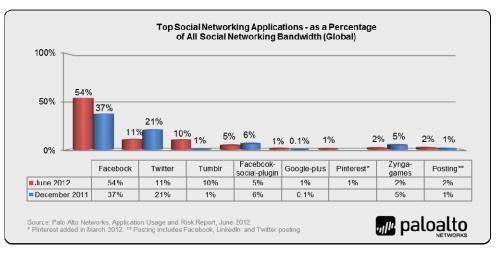


Figure 10: Breakdown of the top social networking bandwidth consumption by application.



The bandwidth consumption distinction is important because the view of social networking as a bandwidth hog is erroneous; the total bandwidth consumed by all social networking applications is a mere 1%. As a category, it is ranked 12th out of 25, far behind other categories such as audio streaming, email, and management.

- Out of the 80 social networking applications identified by Palo Alto Networks, 74 variants were found during the six month period, the sixth highest number of application variants found.
- At least one social networking application was detected on 97% of the participating organizations.
- An average of 29 different social networking applications were found on each of the networks, making these applications the second most common type found behind streaming video applications.

At its young age, it is hard to call Facebook a legacy application, but the speed that the social networking market is evolving means that new participants like Google+, Tumblr and Pinterest, with new features may challenge the existing offerings. Each of these three offerings is relatively new while showing some of the heaviest use in terms of bandwidth consumption.

Tumblr Traffic Increases Ten-fold

Tumblr uses tumblelogging, commonly viewed as a precursor to microblogging (Twitter), to publish stream-of-consciousness using photos, videos, quotes and other multimedia snippets. From the TechCrunch company profile:

Tumblr is a re-envisioning of tumblelogging, a subset of blogging that uses quick, mixed-media posts. The service hopes to do for the tumblelog what services like LiveJournal and Blogger did for the blog. The difference is that its extreme simplicity will make luring users a far easier task than acquiring users for traditional weblogging. Anytime a user sees something interesting online, they can click a quick "Share on Tumblr" bookmarklet that then tumbles the snippet directly. The result is varied string of media ranging links and text to pictures and videos that takes very little time and effort to maintain.

The jump in volume of use for Tumblr is hard to determine but some of the reasons may be found in the many significant differences between Facebook and Tumblr.

• Tumblr is unfiltered. You can say and post whatever you want on Tumblr – EVEN IN ALL CAPS – all without fear of big brother-like censorship. For those who are interested in this form of sharing, Tumblr is the ideal solution. But from a business and marketing perspective the unfiltered nature of Tumblr may be one of the key drawbacks. As a warning, a new Tumblr user will want to be very careful what they search for. In contrast, Facebook is very filtered. Inappropriate words are ****ed out, as is some of the imagery.



• **Tumblr is completely customizable**. Users can create their own look and feel, eliminating nearly all of the Tumblr branding. The four screen shots below are a few of the examples found that highlight the customization capabilities (note that the Smarter Planet site is an IBM site). Facebook on the other hand enables a limited amount of customization.

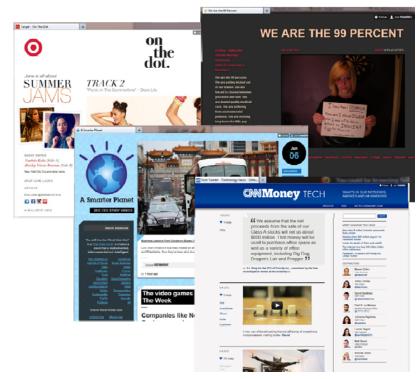


Image 2: Examples of Tumblr customization capabilities.

• **Tumblr ad free – for now.** Tumblr is only now beginning to determine how to monetize their content and their user-base, as evidenced first by the recent announcement of the availability of advertising blocks. The lack of a monetization model and the newness of Tumblr may have limited the number of corporations who are using it as part of their social media initiatives.

As Jason Keath points out in this <u>Social Fresh article, Tumblr may not work for every brand</u>. Of the 60 companies listed, many are content delivery (websites, publishers, broadcast media) focused, as opposed to hard goods focused.

Going back to the original question of where does the increase in Tumblr usage come from? The exact answer is unclear. However, given the unfiltered nature of Tumblr, its newness and relative low profile in the market, the volume of content delivery focused Tumblr-blogs, it is safe to say that the majority of the increase is from personal use, as opposed to business use.

Pinterest: Look What I Did Today!

Pinterest is a very new application that allows you to "pin" items (pictures, images, links, articles, etc.) that are related to your "interests" (Pin+interests=Pinterest) – users can share and comment on the interests. The Pinterest App-ID was added to the database on March 6th, 2012 and by the end of data collection period (April 30, 2012), Pinterest was found on only 15% of the participating networks – for comparison, Facebook and Twitter are in use on 97% of the participating organizations.



However, Pinterest is consuming 1% of the social networking bandwidth, indicating a fairly heavy amount of use. Much of the excitement around Pinterest is the ability to post photos and images related to the "interest" which may explain the bandwidth consumption.

The next question is whether or not Pinterest is being used for work or for personal purposes within the organizations in this sample. In all likelihood, it is for personal use, given the narrow focus of the solution offering. However, as this Shopify infographic shows, the personal use is not without business benefit; <u>Pinterest is already the third highest shopping referral site behind Facebook and Twitter</u> and the average online order is \$80 – double that of Facebook. However the business benefit is to the retailer – not the organization where the user is accessing Pinterest while at work.

Enticement and Trust Bring Elevated Risks

With a captive audience of close to 1 billion users, social networking applications represent a very target rich environment for cybercriminals. If an attack gets a 0.001% return the cybercriminal has just infected 1,000,000 users. One of the most common mechanisms for initiating an attack is to entice a user to click, download or reply to a message. To be clear, enticement to achieve a goal, positive or negative, is not new but social networking has made enticement far easier than ever before. The bait, whether it is a photo of the most recent knitting project on Pinterest, or a link to a gnarly video on Tumblr, is irrelevant. Where trust plays a factor is when the user thinks the update is from a friend, they may be significantly more likely to click on it and in so doing, initiate the next phase of the crime - a background malware download, or a request for account credentials to steal personal information.

As discussed in the streaming video section earlier, one of the latest forms of social networking attack is likejacking where a user "Likes" the criminal's enticement update or post, and in so doing, makes that update available to their friends. There are many other business and security risks associated with social networking – privacy, compliance with internal or government regulations, social engineering – the list goes on. However, many of these risks are initiated through enticement and trust.

Summary: Any Application, Any Port, Any Time.

Online video streaming using P2P on any port; browser-based file sharing hopping ports or using tcp/1723 (PPTP) because it is commonly left open on a firewall. These are just a few examples of how applications have evolved and they add strength to the argument that if you do not have visibility and control over all applications, no matter what port, all the time, then there may be security risks. Port hopping, non-standard ports, using tcp/80 when the traffic is neither web- nor browser-based are all mechanisms to make it easier to use these applications. They are also mechanisms that avoid the traditional port-based firewall, even those which have added applications, on any port, all the time. Armed with that information, security professionals can truly regain control over the applications, users and content traversing the network.

About Palo Alto Networks

Palo Alto Networks[™] is the network security company. Its next-generation firewalls enable unprecedented visibility and granular policy control of applications and content – by user, not just IP address – at up to 20Gbps with no performance degradation. Based on patent-pending App-ID[™] technology, Palo Alto Networks firewalls accurately identify and control applications – regardless of port, protocol, evasive tactic or SSL encryption – and scan content to stop threats and prevent data leakage. Enterprises can for the first time embrace Web 2.0 and maintain complete visibility and control, while significantly reducing total cost of ownership through device consolidation. Most recently, Palo Alto Networks has enabled enterprises to extend this same network security to remote users with the release of GlobalProtect[™] and to combat targeted malware with its WildFire[™] service. For more information, visit www.paloaltonetworks.com.



Appendix 1: Methodology

The data in this report is generated via the Palo Alto Networks Application Visibility and Risk assessment process where a Palo Alto Networks next-generation firewall is deployed within the network, in either tap mode or virtual wire mode, where it monitors traffic traversing the Internet gateway. At the end of the data collection period, usually up to seven days, an Application Visibility and Risk Report is generated that presents the findings along with the associated business risks, and a more accurate picture of how the network is being used. The data from each of the AVR Reports is then aggregated and analyzed, resulting in The Application Usage and Risk Report.

Delivered as a purpose-built platform, Palo Alto Networks next-generation firewalls bring visibility and control over applications, users and content back to the IT department using three identification technologies: App-ID, Content-ID and User-ID.

- App-ID: classifying all applications, all ports, all the time. App-ID addresses the traffic classification visibility limitations that plague traditional firewalls by applying multiple classification mechanisms to the traffic stream, as soon as the firewall sees it, to determine the exact identity of applications traversing the network. Unlike add-on offerings that rely solely on IPS-style signatures, implemented after port-based classification, every App-ID automatically uses up to four different traffic classification mechanisms to identify the application. App-ID continually monitors the application state, re-classifying the traffic and identifying the different functions that are being used. The security policy determines how to treat the application: block, allow, or securely enable (scan for, and block embedded threats, inspect for unauthorized file transfer and data patterns, or shape using QoS).
- User-ID: enabling applications by users and groups. Traditionally, security policies were applied based on IP addresses, but the increasingly dynamic nature of users and computing means that IP addresses alone have become ineffective as a mechanism for monitoring and controlling user activity. User-ID allows organizations to extend user- or group-based application enablement polices across Microsoft Windows, Apple Mac OS X, Apple iOS, and Linux users. User information can be harvested from enterprise directories (Microsoft Active Directory, eDirectory, and Open LDAP) and terminal services offerings (Citrix and Microsoft Terminal Services) while integration with Microsoft Exchange, a Captive Portal, and an XML API enable organizations to extend policy to Apple Mac OS X, Apple iOS, and UNIX users that typically reside outside of the domain.
- **Content-ID: protecting allowed traffic.** Many of today's applications provide significant benefit, but are also being used as a delivery tool for modern malware and threats. Content-ID, in conjunction with App-ID, provides administrators with a two-pronged solution to protecting the network. After App-ID is used to identify and block unwanted applications, administrators can then securely enable allowed applications by blocking vulnerability exploits, modern malware, viruses, botnets, and other malware from propagating across the network, all regardless of port, protocol, or method of evasion. Rounding out the control elements that Content-ID offers is a comprehensive URL database to control web surfing and data filtering features.
- Purpose-built platform: predictable performance with services enabled. Designed specifically to manage enterprise traffic flows using function-specific processing for networking, security, threat prevention and management, all of which are connected by a 20 Gbps data plane to eliminate potential bottlenecks. The physical separation of control and data plane ensures that management access is always available, irrespective of the traffic load.

To view details on more than 1,400 applications currently identified by Palo Alto Networks, including their characteristics and the underlying technology in use, please visit <u>Applipedia</u>, the Palo Alto Networks encyclopedia of applications.



Appendix 2: Applications Found

The complete list of the 1,280 unique applications found across the 2,036 participating organizations, ranked in terms of frequency are listed below. The frequency is based on the number of organizations where the application was being used. To view details on the entire list of 1,400+ applications, including their characteristics and the underlying technology in use, please check Palo Alto Networks encyclopedia of applications at http://ww2.paloaltonetworks.com/applipedia/

1.	dns (100%)
2.	web-browsing
3.	ping
4.	ssl
5.	ntp
6.	netbios-ns
7.	ms-update
8.	linkedin-base
9.	icmp
10.	flash
11.	google-analytics
12.	
	snmp-base
13.	ocsp
14.	twitter-base
15.	soap
16.	facebook-base
17.	rss
18.	google-safebrowsing
19.	adobe-update
20.	flickr-base
21.	facebook-social-plugin
22.	smtp
23.	webdav
24.	http-audio
25.	java-update
26.	gmail-base
27.	http-video
28.	sharepoint-base
29.	http-proxy
30.	youtube-base
31.	
	silverlight
32.	google-app-engine
33.	ftp
34.	rtmpt
35.	photobucket
36.	hotmail
37.	yahoo-mail
38.	google-translate-base
39.	google-toolbar
40.	google-video-base
41.	vimeo
42.	google-plus-base
43.	google-maps
44.	ldap
45.	facebook-chat
46.	apple-update
47.	itunes-base
48.	stumbleupon
49.	google-docs-base
50.	ms-ds-smb
51.	google-update
52.	msn-webmessenger
53.	rtmp
54.	netbios-dg
55.	tumblr-base
56.	facebook-posting
57.	yahoo-im-base
58.	dropbox
59.	dailymotion
60.	google-translate-manual
61.	skype
62.	facebook-mail
63.	meebo-base
64. 65.	google-calendar-base
	ms-rdp
66.	symantec-av-update
67.	limelight
68.	mobile-me
69.	ssh
70.	tidalty
71.	t.120
72.	facebook-apps (75%)
73.	msrpc
74.	yahoo-toolbar
75.	itunes-appstore

= <	
76.	twitpic
77.	google-picasa
78.	babylon
79.	ooyala
80.	salesforce-base
81.	flexnet-installanywhere
82.	google-talk-gadget
83.	kerberos
84.	web-crawler
85.	skype-probe office-live
86.	
87.	asf-streaming
88.	netbios-ss
89.	teamviewer-base
90.	google-talk-base
91.	paloalto-updates
92.	dhcp
93.	pop3
94.	myspace-base
95.	msn-base
96.	google-desktop
97.	
	ms-product-activation
98.	zynga-games
99.	sip
100.	skydrive
101.	stun
102.	ustream
103.	rtmpe
104.	google-cache
105.	bittorrent
106.	snmpv1
107.	google-translate-auto
108.	dell-update
100.	mssql-mon
110.	
	ike
111.	google-earth
112.	ipsec-esp-udp
113.	icloud
114.	amazon-cloud-player
115.	mail.ru-base
116.	4shared
117.	foursquare
118.	ms-netlogon
119.	syslog
120.	active-directory
121.	mssql-db
122.	teredo
122.	
	linkedin-mail
124.	shoutcast
125.	rtp
126.	mediafire
127.	adobe-media-player
128.	citrix
129.	docstoc
130.	logmein
131.	boxnet-base
132.	telnet
133.	ning-base
134.	msn-voice
135.	hulu-base
136.	last.fm
137.	clearspace
138.	
120	evernote
139.	ms-sms
140.	rtsp
141.	twitter-posting
142.	slp
143.	rtcp
144.	snmp-trap
145.	itunes-mediastore
146.	aim-express-base
147.	vkontakte-base
148.	webex-base (50%)
149.	megavideo
150.	weather-desktop
	······································

151.	facetime
152.	metacafe
153.	lpd
154. 155.	netflix-base ssdp
156.	netlog
157.	linkedin-posting
158.	filestube
159. 160.	time live365
161.	aim-mail
162.	apple-appstore
163.	hp-jetdirect
164. 165.	jabber ant get
165.	apt-get badoo
167.	plaxo
168.	sky-player
169.	ms-exchange
170. 171.	squirrelmail akamai-client
172.	yousendit
173.	flixster
174.	zendesk autoala mah
175. 176.	outlook-web orkut
177.	imap
178.	napster
179.	grooveshark
180. 181.	megaupload adobe-flash-socketpolicy-server
182.	gmail-enterprise
183.	friendfeed
184.	yahoo-webmessenger
185. 186.	filesonic gotomeeting
187.	blog-posting
188.	snmpv2
189.	yahoo-calendar
190. 191.	gmail-chat blogger-blog-posting
192.	justin.tv
193.	android-market
194.	sina-weibo-base
195. 196.	scribd-base whatsapp
197.	channel4
198.	emule
199.	blackboard
200. 201.	daum myspace-video
202.	meetup
203.	alisoft
204.	livejournal
205. 206.	ciscovpn battle.net
207.	vnc-base
208.	fileserve
209.	radius
210. 211.	rapidshare ares
212.	ms-groove
213.	yum
214.	eset-update
215. 216.	tftp bbc-iplayer
217.	odnoklassniki-base
218.	upnp
219. 220.	brightcove
220. 221.	pandora oracle
222.	tudou
223.	yahoo-voice
224. 225.	dotmac apple-push-notifications
<i>44</i> 3.	appre-push-notifications

226. brighttalk 227. tcp-over-dns 228 lotus-notes-base 229. ipv6 230. shutterfly 231. fotki 232. sharepoint-admin 233. renren-base 2.34. steam 235. hotfile 236. depositfiles 237 viber-base 238. msn-file-transfer 239. ichat-av 240. quora 241. amazon-instant-video 242. 243. sharepoint-documents portmapper 244. webshots 245. 246. citrix-jedi millenium-ils 247. backweb 248. divshare 249 gre ebuddy 250. 251. good-for-enterprise 2.52. xunlei 253. cyworld 254. iĥeartradio 255. live-meeting reuters-data-service 256. 257. playstation-network 258. avira-antivir-update 259. sightspeed paloalto-wildfire-cloud freegate 260. 261. 262. youku 263. . zimbra 264. horde 265. coralcdn-user 266. 267. meebome sugarsync 268. sendspace 269. 270. spotify mvsal 271. atom 272. mogulus 273. vbulletin-posting 274. yahoo-douga 275 qq-base 276. mixi-base 277. qq-mail 278 aim-base 360-safeguard-update 279. 280. netvmg-traceroute 281. 282. smilebox pptp hyves-base 283. 284 kaspersky 285. netsuite 286. putlocker 287 imesh blackberry 288. 289. twig h.225 290. 291. gnutella irc-base (25%) 292. 293 bet365 294. uploading 295. msn-toolbar 296. xing google-calendar-enterprise 297. 298. xobni 299. me2day 300. pandora-tv



301. adobe-meeting 302. flashget 303. computrace 304. 51.com-base 305. imo 306 imeem 307. esnips 308 concur 309 mail.ru-moimir 310. oovoo 311. trendmicro 312. echo 313. voutube-posting 314. google-docs-enterprise 315. ipsec-esp 316. isatap 317. ppstream 318. qvod 319. open-vpn 320. minecraft 321 teamviewer-sharing 322. tumblr-posting 323. pplive netease-mail trendmicro-officescan 324 325. 326. dostupest 327 azureus 328. pogo 329. deezer 330. freenet 331. lwapp 332. panda-update 333 ĥ.245 334. roundcube 335. hamachi 336. 337. mediawiki-editing daum-mail 338. live-mesh-base 339. subversion 340. comcast-webmail 341. google-video-enterprise 342. vmware 343. ms-kms 344. sendoid 345. gik-base 346. ebay-desktop 347 kaixin001-base 348 rpc 349. glype-proxy 350. yammer google-music 351. 352. bugzilla 353. phproxy 354 zumodrive 355. stickam 356. capwap 357. funshion 358. activesync 359. friendster 360. logitech-webcam 361. mendeley 362. second-life-base 363. netflow 364. ifolder 365. veohtv 366. badongo 367. mail.ru-agent-base 368 amazon-cloud-drive-uploading 369. qq-download 2ch 370. 371 asus-webstorage myspace-im live-mesh-sync 372 373. 374. yourminis chrome-remote-desktop netflix-streaming 375 376. 377 zamzar 378. qqmusic 379. apple-airport yahoo-notepad 380. pando 381. 382. nintendo-wfc 383. ultrasurf norton-av-broadcast live-mesh-remote-desktop 384. 385. 386 webqq 387. easy-share 388. carbonite 389 veetle 390. tor

391. pinterest 392. join-me-base 393 discard 394. socks 395. seesmic 396. gmx-mail 397. itv-player 398. mms 399 wuala instan-t-file-transfer 400. 401. opera-mini 402 google-location-service 403. vnc-encrypted secureserver-mail 404. 405. sharepoint-calendar 406. flumotion pcanywhere 407 408 stagevu 409. nimbuzz 410. imvu 411. mcafee-update 412. worldofwarcraft 413. rsync 414. 415. battlefield2 corba 416. jaspersoft megashares ifile.it 417. 418. mail.ru-webagent 419. niconico-douga 420 421. ning-posting 422. qq-file-transfer daytime websense 423 424. 425. web-de-mail 426. 427. hotspot-shield ms-lync-base 428. amazon-unbox 429. renren-chat 430. kakaotalk 431. whois 432. l2tp 433. iira 434. icq 435. wetransfer 436. sina-webuc 437. rip 438 fring 439. evony 440. kazaa 441 netload 442. kugoo 443. send-to-phone 444 garena 445. voutube-safety-mode yahoo-file-transfer 446. 447. ali-wangwang-base 448. google-wave 449. nfs 450. union-procedure-call 451. qq-games 452. source-engine 453. ipp 454. sybase 455 sakai 456. pp-accelerator 457. cgiproxy 458 qqlive 459. gotomypc-base 460. yoono 461. rsvp 462 tvii 463. baofeng dcinside-base 464. 465 bomgar 466. ning-apps 467. sap naver-line 468. 469. renren-music microsoft-dynamics-crm 470. 471. cygnet-scada 472. teachertube 473 youtube-uploading tacacs-plus ntr-support 474. 475. 476. sccp mibbit 477. vnc-clipboard 478. 479 nntp 480. cisco-nac

1und1-mail 481. 482. yandex-mail 483. , naver-mail 484 wolfenstein 485. afp 486. ms-lync-video 487. files.to vkontakte-chat 488 489 chatroulette 490. octoshape 491. mozy gtalk-voice 492 bebo-base 493. 494. qq-audio-video 495 xdmcp 496. runescape 497. rhapsody 498 sopcast 499. gadu-gadu 500. slacker 501. bloomberg-professional 502 league-of-legends 503. hi5 504. endnote 505. git 506. rpc-over-http 507 elluminate 508. snmpv3 509. mail.ru-mail 510. studivz 511. viadeo 512 dcc-antispam 513 flexnet-publisher 514. hangame 515. lineage 516. 517. socialty vidyo tales-runner 518. 519. 520. xbox-live origin 521. rping msnshell 522. 523. myspace-mail 524. direct-connect 525. netviewer 526. renren-posting 527 open-webmail 528 cloudmark-desktop 529. crashplan 530. adrive yahoo-webcam xunlei-kankan 531 532. 533. ameba-now-base 534 transferbigfiles all-slots-casino 535. 536. editgrid tikiwiki-editing 537. 538. zango 539. fetion-base 540. fastmail 541. freeetv 542. postgres 543. att-connect 544. magiciack 545 mount 546. daum-cafe-posting 547. nate-mail 548. ospf 549. vsee 550. inforeach 551 clip2net 552 51.com-games 553. regnum 554. ms-win-dns sina-weibo-posting panos-web-interface 555 556. 557 ms-scom 558. dameware-mini-remote 559. apple-location-service 560. vmware-view 561. backup-exec 562. svtplay 563. amazon-cloud-drive-base 564. ku6 565. mixi-posting 566. uusee 567 ms-lync-audio dl-free 568. 569. t-online-mail 570. cox-webmail

571. genesys-base 572. lotus-sametime 573. wins 574 megashare 575 baidu-webmessenger 576. nateon-im-base 577 kkbox 578 finger 579 yy-voice-base 580. renren-apps wikispaces-editing 581. 582 taku-file-bin 583. sling 584. tonghuashun 585 popo-im 586. filemaker-pro 587. boxnet-editing naver-ndrive gtalk-file-transfer 588 589. 590. livelink 591. simplite-msn tivoli-storage-manager 592. 593. altiris 594 gmail-call-phone 595. unassigned-ip-prot 596. flickr-uploading 597 vtunnel 598. warcraft 599. gamespy 600 ms-lync-apps-sharing 601. tudou-speedup spideroak 602. 603 vantra 604. iloveim 605. gogobox 606 paran-mail 607. neonet 608. starcraft 609 checkpoint-cpmi 610. pcoip 611. mydownloader poker-stars 612. 613. tv4plav 614. camfrog 615. renren-mail db2 616. 617 fogbugz 618 informix 619. filedropper 620. plugoo-widget 621. scps 622. afreeca 623. x11 624 cvs 625. zoho-sheet 626. igmp 627. miro 628 vnc-http 629. radmin odnoklassniki-apps classmates 630. 631. 632. mgoon 633. manolito 634. ip-messenger-base 635. ncp hopopt linkedin-apps 636 637. 638. ndmp 639. ea-fifa 640. viber-voice 641. zoho-im ibm-bigfix 642 643. aol-proxy 644. ironmountain-connected paltalk-base 645 646. voddler 647. lokalisten 648. streamaudio 649. ezpeer 650. ip-in-ip cups kontiki 651. 652. 653. clubbox palringo hopster 654 655. 656. odnoklassniki-messaging 657 fuze-meeting-base ameba-blog-posting 658 659. ammyy-admin 660. orb



661. sbs-netv 662. myspace-posting 663. twtkr boxnet-uploading emc-documentum-webtop 664. 665. earthcam 666. 667. fs2vou 668. spark 669 diino 670. feidian 671 dazhihui 672 userplane folding-at-home 673. 674. lotuslive-base paradise-paintball 675. 676. h.323 leapfile 677. 678. webex-weboffice 679. eigrp trendmicro-safesync 680. 681 air-video yourfilehost 682 aim-file-transfer 683. 684 hyves-chat 685. readytalk-base draugiem 686. optimum-webmail ibm-websphere-mq 687 688. 689. mgcp 690 razoi 691. isl-light 692 netop-remote-control 693 ilohamail 694. wiiconnect24 695. mcafee-epo-admin 696. 697. acronis-snapdeploy sflow 698. fotoweb 699. gotomypc-printing 700. spark-im 701. zabbix 702. naver-blog-posting 703. call-of-duty 704. zoho-wiki 705. forticlient-update 706. renren-im 707. rsh 708 scribd-uploading 709. neptune 710. google-buzz 711. ms-visual-studio-tfs 712. cpq-wbem 713. sohu-video 714. salesforce-chatter 715. chinaren-base 716. netmeeting 717. groupwise 718. steekr 719. ms-dtc 720. 721. zoho-writer kaixin001-mail 722 mekusharim 723. fc2-blog-posting 724. gds-db 725. innovative 726 hyves-games 727. fortiguard-webfilter 728 ms-ocs symantec-syst-center 72.9. 730. meinvz 731. ning-mail 732 eve-online 733. yy-voice-games 734. 735. ms-iis ibm-director 736. bacnet 737 filemail 738. qdown 739. autobahn 740. korea-webmail youseemore 741. 742. sina-uc-base 743. ali-wangwang-file-transfer 744. 100bao 745. showmypc 746. rlogin 747. ibackup 748. avaya-phone-ping projectplace 749 750. xm-radio

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841. trinoo 842. sip-application 843. icq2go 844 diodeo 845. gmail-video-chat 846 gbridge 847 ipsec-ah 848 your-freedom 849 remotecall 850. okurin 851. mobility-xe 852 turboupload 853. hl7 854. writeboard 855. netfolder 856. pna 857. igp 8.58. winamp-remote 859. zoho-crm 860. sharepoint-blog-posting 861. factset paltalk-superim 862. 863. iso-ip 864. rypple 865. zenbe 866. gigaup pownce zoho-mail 867 868. 869 eroom-host 870 icap 871. exp nateon-audio-video 872 873 lotus-notes-admin 874. fasp 875. perfect-dark 876. 877. ovation ibm-clearcase 878. riverbed-rios 879 misslee 880. sophos-update 881 kace 882. esignal 883. iap 884. qik-video-chatting 88.5. digg-posting totodisk 886. 887 dhcpv6 888 avaya-webalive-base 889. sctp 890. cvsup 891 verizon-wsync 892. drop.io doof 893. 894 arcserve 895. ipv6-icmp adobe-online-office 896. 897. letv 898. keyholetv 899. daap 900. steganos-vpn 901. bigupload 902 trunk-2 chinaren-apps fetion-audio-video 903. 904. 905 wikidot-editing 906 noteworthy-base 907. batchbook 908. sugar-crm 909. winny 910. imeet-base 911 vnc-filetransfer 912 egp i2p 913. 914. nakido-flag 915 yahoo-box irc-dcc-file-transfer 916. 917 condor 918. dnp3 919. glide 920 x-font-server 921. cooltalk tistory-blog-posting 922. 923 hyves-music cyberghost-vpn laconica 924 925. 926 baidu-hi-base 927 lan 928. rusers 929 asproxy 930. voics

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